

2018-2019

Community Energy Efficiency
Program



Approved Contractors
Orientation Mtg.

► Tell us about your self...

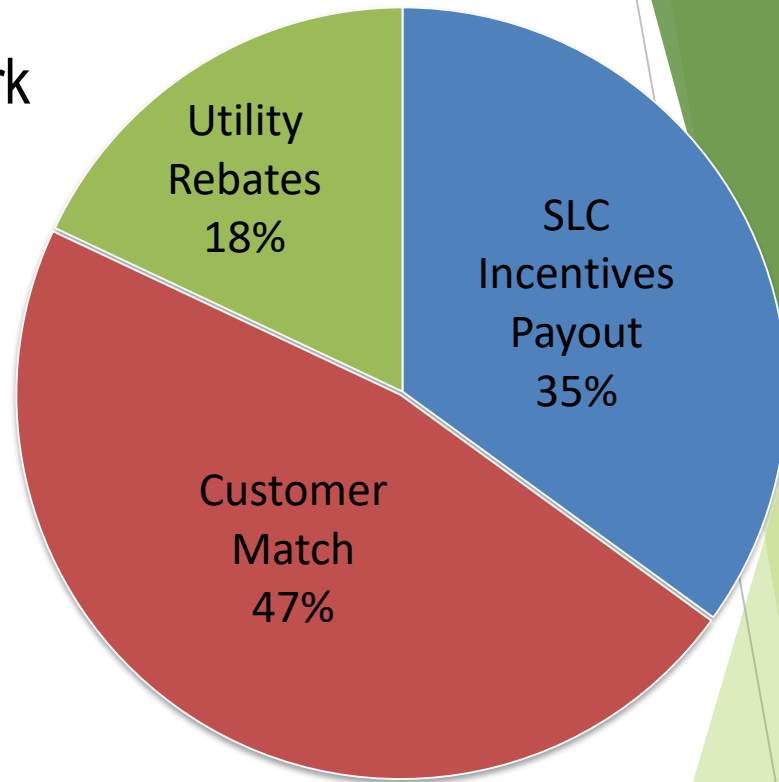
1. Your Name
2. Company you represent
3. What is one thing on your bucket list that you really want to accomplish in the next few years?



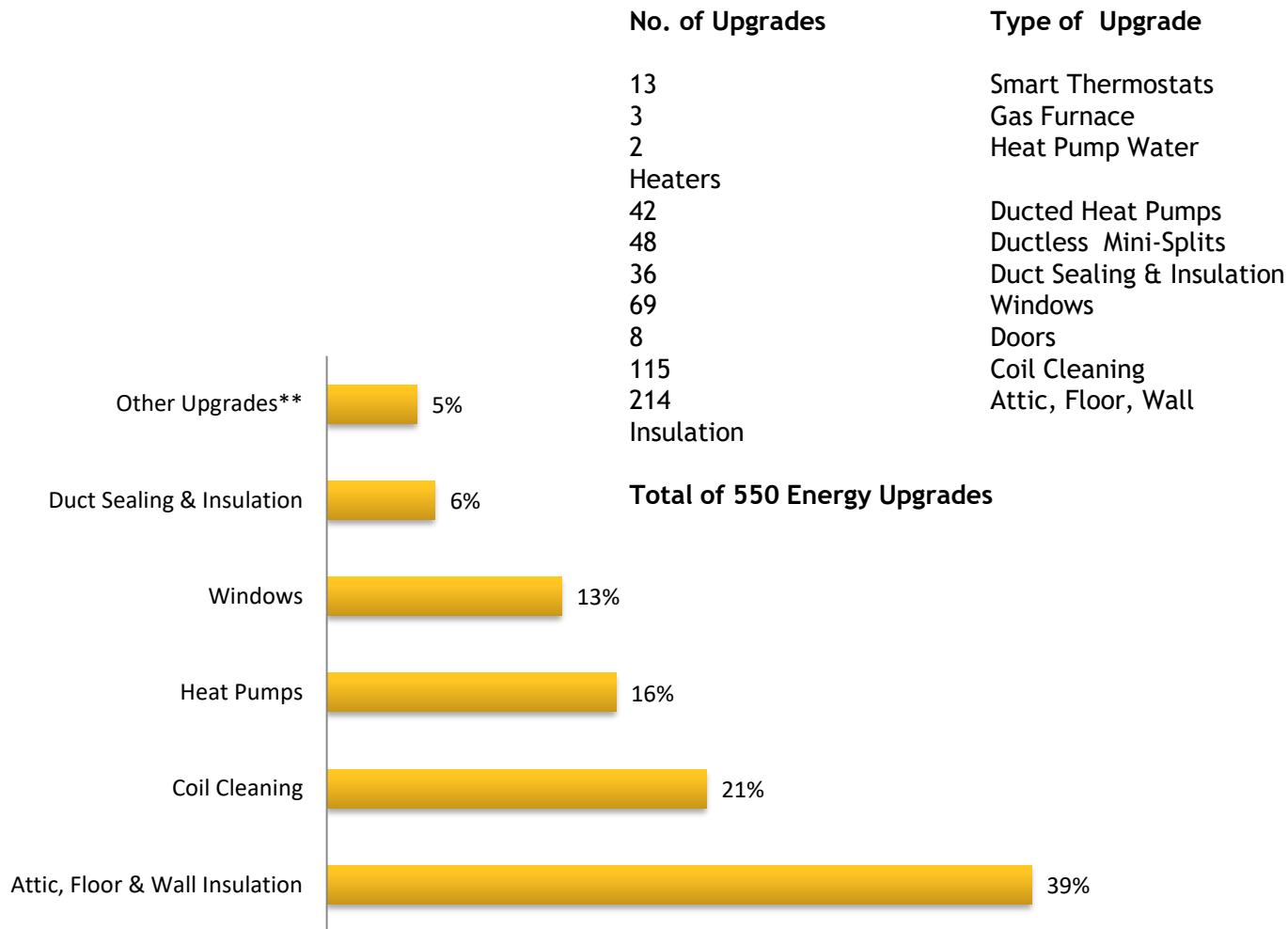
WELCOME

Total Cost of Energy Upgrade Work
Completed through CEEP:
\$1,550,901.85

Of \$1.5 Million
Customers Paid - **\$699,912.13**
SLC CEEP Paid - **\$539,726.06**
Utility Rebates Paid - **\$311,263.66**



2015-2017 CEEP Community Impact



* Windows were installed in conjunction with insulation upgrades only.
 ** Other Upgrades included: smart thermostats, doors, heat pump water heaters and gas furnace upgrades.

Energy Upgrades Installed

Company	Total Installations	SLC Payout	Percentage
Smith Insulation	134	\$223,839.63	41.5%
ES Contracting	115	\$4,600.00	0.9%
Pancho's Heating	24	\$77,803.27	14%
Young's Heating	22	\$66,317.40	12.3%
Intermountain West Insulation	15	\$19,856.53	4%
Do-It-Yourself	15	\$1,950.00	0.4%
American Air	3	\$14,565.39	2.7%
Blaze 2 Blizzard	2	\$2,908.68	0.5%
Campbell & Company	3	\$15,624.32	2.9%
Chapman Heating	1	\$4,683.98	0.9%
Delta Heating	10	\$22,651.22	4.2%
Jacobs & Rhodes	6	\$16,184.03	3%
Silk Road Environmental	1	\$500.00	0.09%
Total Comfort	11	\$57,427.89	10.6%
Windows Walla Walla	12	\$10,813.72	2%
14 Contractors	374	\$539,726.06	100%



Contractor Participation

A Big...

to our 2015-2017
Contractors!



Presentation of Certificates

1. **Customer contacts SLC and schedules Home Energy Audit.**
2. **SLC performs Home Energy Audit.**
3. **Customer contacts SLC Approved Contractor for estimate.**

**Ask customer to see their Home Improvement form, look under "Priorities/Other Opportunities" for CEA recommendations.*



CEEP PROCESS REVIEW

4. Contractor sends **Estimate to SLC & customer.**

**Please remember to put Sq. Ft. or HSPF & SEER numbers. That information is essential for us to put together the participation agreement.*

5. SLC compiles a **Participation Agreement** for customer.

6. SLC mails or emails **Participation Agreement** to customer.



CEEP PROCESS REVIEW Cont'D

7. Customer accepts, signs and returns
Participation Agreement to SLC.

8. SLC emails the signed Participation
Agreement to contractor.

**(No work is to begin unless you have a signed PA from the SLC.)*

9. Contractor files Intent to perform
contracted work with L&I.

10. Contractor schedules and
completes work for customer.

**(professionalism, communicate w/customers, call when late etc.)*



CEEP PROCESS REVIEW CONT'd

11. Contractor files Affidavit of work completion with L&I.
12. Contractor submits Invoice and approved Intent to SLC for payment.
13. SLC performs Final Inspection if applicable.
14. SLC makes payment to Contractor after Affidavit is approved by L&I.

** Payment of customer portion is arranged between contractor and customer.*



CEEP PROCESS REVIEW CONT'd

Sample invoice



Sandy's Windows

Clearly your best choice.

123 Main St. Walla Walla, WA 99362
Phone 509-765-4321 • Fax 509-123-4568

BILL TO:

Sustainable Living Center
500 Tausick Way
Walla Walla, WA 99362
Phone 509-524-5218

SHIP TO:

Derick Baker
456 Blue Street
Walla Walla, WA 99362
Phone 509-111-1234

COMMENTS OR SPECIAL INSTRUCTIONS:

SLC Customer WON – 2001
Intent No. 554545 Approved 8/11/17
Affidavit No. 487657 Approved 10/14/17

INVOICE #200
DATE: OCTOBER 1, 2017

Invoice Checklist

1. Invoice Date
2. Invoice No.
3. Bill To: SLC
4. Customer Name & Address
5. SLC Customer Work Order Number
6. Intent Number & Approval Date
7. Affidavit No. & Approval Date
8. Date Work Completed
9. Total Job Cost
10. Customer Balance
11. SLC Award Amount

DESCRIPTION	TOTAL
Derick Baker Work Completed 9/30/17	
Supply & install of 18 windows	
Total Job Cost \$5372.05 + \$ 511.90 sales tax @ 8.7%	\$5883.95
Less Homeowner Balance Due	-\$4383.95
Total Sustainable Living Center Balance Awarded	\$1500.00
SUBTOTAL	\$1500.00
SALES TAX	\$0.00
TOTAL DUE	\$1500.00



Public works contracts require that each and every employer on the project file the Statement of Intent to Pay Prevailing Wages (Intent), and Affidavit of Wages Paid (Affidavit) Public Works contract form.

RESIDENTIAL PREVAILING WAGES			
Trades	Columbia County	Franklin County	Walla Walla County
Residential Refrigeration & Air Conditioning Mechanics	\$11.50 Journey Level	\$11.50 Journey Level	\$11.50 Journey Level
Residential Electricians	\$20.47 Journey Level	\$20.00 Journey Level	\$32.30 Journey Level
Residential Glazier	\$11.50 Journey Level	\$17.88 Journey Level	\$19.28 Journey Level
Residential Insulation Applicators	\$11.50 Journey Level	\$11.50 Journey Level	\$11.50 Journey Level
Residential Plumbers & Pipefitters	\$16.97 Journey Level	\$23.00 Journey Level	\$17.95 Journey Level
COMMERCIAL PREVAILING WAGES			
Trades	Columbia County	Franklin County	Walla Walla County
Electricians – Inside	\$63.18 Cable Splicer \$61.07 Journey Level \$65.28 Welder	\$63.18 Cable Splicer \$61.07 Journey Level \$65.28 Welder	\$36.86 Journey Level
Glaziers	\$13.80 Journey Level	\$13.80 Journey Level	\$24.39 Journey Level
Heat & Frost Insulators & Asbestos Workers	\$18.44 Journey Level	\$40.02 Journey Level	\$48.14 Journey Level
Heating Equipment Mechanics	\$18.45 Journey Level	\$57.81 Journey Level	\$57.81 Journey Level
Insulation applicators	\$17.07 Journey Level	\$43.90 Journey Level	\$43.90 Journey Level
Plumbers & Pipefitters	\$29.37 Journey Level	\$78.33 Journey Level	\$54.20 Journey Level
Refrigeration & Air Conditioning Mechanics	\$27.68 Journey Level	\$78.33 Journey Level	\$31.18 Journey Level

**Please
Note:**

there are
Residential
Rates &
Commercial
Rates



**Contractor Responsibilities
WA State prevailing wage**

What is the Effective Date of the Prevailing Wage Rates?

The prevailing wage rates effective date for a project is the date the bid was written. These rates apply to that project, no matter how long it lasts, unless the Customer Participation Agreement Acceptance Form is awarded more than six months after the bids were written. For those contracts where the award was delayed more than six months, the prevailing wage rates effective date, would be the date of the award, those rates shall apply for the duration of the contract. Current SPW wage rates can be accessed on the L&I search engine here:

<http://www.lni.wa.gov/TradesLicensing/PrevWage/WageRates/default.asp>



Contractor Responsibilities

WA State Prevailing Wage cont'd

Project Information

Awarding Agency

Sustainable Living Center
500 Tausick Way Walla Walla, WA - 99362

Awarding Agency Contact

Chinelle Carrington

Awarding Agency Contact Phone Number

509-524-5218

Contract Number

2123, 2136

Always list Customer WON listed on Customer Acceptance Form

Project Name

Smith, G. ; Miller T. *(should list names in same sequence as WON)*

List in same order of Customer WON, Last Name then First Initial

Contract Amount

\$7341.60 *(\$2417.35 for Smith + \$4924.25 for Miller)*

Total amounts on Customer Participation Agreement Forms

Bid due date

10/31/2017 *(estimate date for Miller)*

Date the earliest estimate was written

12/22/2017 *(award date for Miller)*

Award Date

Smith – 456 Blue St. WW; Miller – 890 Sky Dr. WW
(should list address in same sequence as WON)

Date the earliest Customer Acceptance Form was sent

Project Site Address or Directions

List in order of Customer WON, Last Name –Address separated by semi-colon



Contractor Responsibilities Intent Filing

Intent Details

Expected project start date: (MM-DD-YYYY) <small>This should be the earliest scheduled work date out of the customers.</small>	1/28/2015
In what county (or counties) will the work be performed?	Walla Walla
In what city (or nearest city) will the work be performed?	WALLA WALLA
What is the estimated contract amount? OR is this a time and materials estimate?	\$7,34 1/28/18
Will this project utilize American Recovery and Reinvestment Act (ARRA) funds?	No <small>This answer should always say "NO".</small>
Specifically, will this project utilize any weatherization or energy efficiency upgrade funds (ARRA or otherwise)?	Yes
Does your company intend to hire ANY subcontractors?	No
Does your company intend to hire subcontractors to perform ALL work?	No
Will your company have employees perform work on this project?	Yes
Do you intend to use any apprentices? (Apprentices are considered employees.)	No
How many owner/operators performing work on the project own 30% or more of the company?	0



Contractor Responsibilities Intent Filing Cont'd

Deadline to meet Training & Certification Requirements is: **December 31st, 2018**

Type of Contractor	Training Required
Insulation & Air Sealing Contractors	<ol style="list-style-type: none">1. Lead-Safe Certification2. OSHA 10 Hr. Construction Safety Training3. BPI Whole House Air Leakage Control Cert.4. PTCS Duct Sealing Certification
Windows Contractors	<ol style="list-style-type: none">1. Lead-Safe Certification2. OSHA 10 Hr. Construction Safety Training
HVAC Contractors	<ol style="list-style-type: none">1. Lead-Safe Certification2. OSHA 10 Hr. Construction Safety Training
All Contractors: <i>Remember to send us updated relevant licenses required by federal, state, county, or municipal governments and insurance and bonding certifications.</i>	



Contractor Responsibilities Training & Certification

1. Go to our Home Page:
www.slcww.org
2. Click on **RESOURCES** Tab
3. Click on **CONTRACTOR
RESOURCES**
4. Enter Password: **slcac1819**



Contractor Responsibilities

SLC Website - Contractor Resources

- ▶ CEEP Incentives are finalized. We have provided you with that information in an easy to read table outline format.

Please note:

- ▶ *Tier 1 Incentives* : predetermined flat rate, and the ONLY requirement is to be a resident in Walla Walla, Franklin or Columbia Counties.
- ▶ *Tier 2 Incentives* : *based ONLY on INCOME*
(below 250% of the 2018 Federal Poverty Guidelines)
and currently covers up to 50% of qualifying measures.



New Business: CEEP Incentives

2018-2019 CEEP Tier 1 Incentives for Insulation, Windows & Duct Sealing

Energy Upgrade & SLC Specifications to receive incentive	<i>Incentives apply to residences utilizing ELECTRICITY & GAS as the primary heat source.</i>	<i>Incentives apply to residences utilizing ALTERNATIVE FUELS (oil/propane/biomass) as primary heat source & NO utility incentive available.</i>
Attic Insulation (R-11 or less to R-38 or more)	\$0.00 per Sq. Ft.	\$1.00 per Sq. Ft.
Attic Insulation (R-11 or more to R-38 or more)	\$0.00 per Sq. Ft.	\$0.65 per Sq. Ft.
Wall Insulation (R-2 or less to R-11 or more)	\$0.00 per Sq. Ft.	\$1.00 per Sq. Ft.
Floor Insulation (R-11 or less to R-30 or more)	\$0.00 per Sq. Ft.	\$1.00 per Sq. Ft.
Duct Sealing and Insulation (as per PTCS specs > 50% ductwork outside envelope) (max two rebates per residence, must provide PTCS certification upon completion)	\$800	\$1,000
Windows to U-0.30 (replaces single/double pane wood/metal frames)	\$6 per Sq. Ft	\$10 per Sq. Ft
Windows to U-0.22 (replaces single/double pane wood/metal frames)	\$8 per Sq. Ft	\$10 per Sq. Ft

BUNDLE BONUS: applies to bundle combos for an additional \$250 dollar rebate (with no combination of rebates exceeding 90% of Total Job Cost).

Eligible bundle combos are:

1. Windows - Insulation,
2. Insulation - Duct Sealing & Insulation
3. Air to Air Heat Pump - Duct Sealing & Insulation
4. Natural Gas Hi-efficiency Furnace - Duct Sealing & Insulation

****Windows incentives apply ONLY when installed in conjunction with other recommended qualifying measure, typically insulation.**

2018-2019 CEEP Tier 2 Incentives for Insulation, Windows & Duct Sealing

Energy Upgrade & SLC Specifications to receive incentive	Incentives for Home Owners	Incentives for Landlords
Attic Insulation (R-11 or less to R-38 or more)	Covered at 50% of Total Job Cost Not to exceed 90% including utility rebate	Covered at 40% of Total Job Cost Not to exceed 80% including utility rebate
Attic Insulation (R-11 or more to R-38 or more)	Covered at 50% of Total Job Cost Not to exceed 90% including utility rebate	Covered at 40% of Total Job Cost Not to exceed 80% including utility rebate
Wall Insulation (R-2 or less to R-11 or more)	Covered at 50% of Total Job Cost Not to exceed 90% including utility rebate	Covered at 40% of Total Job Cost Not to exceed 80% including utility rebate
Floor Insulation (R-11 or less to R-30 or more)	Covered at 50% of Total Job Cost Not to exceed 90% including utility rebate	Covered at 40% of Total Job Cost Not to exceed 80% including utility rebate
Duct Sealing and Insulation (as per PTCS specs > 50% ductwork outside envelope) (max two rebates per residence, must provide PTCS certification upon completion)	Covered at 50% of Total Job Cost Not to exceed 90% including utility rebate	Covered at 40% of Total Job Cost Not to exceed 80% including utility rebate
Windows to U-0.30 & Windows to U-0.22** (replaces single/double pane wood/metal frames)	Covered at 40% of Total Job Cost Not to exceed 90% including utility rebate	Covered at 30% of Total Job Cost Not to exceed 80% including utility rebate

****Windows incentives apply ONLY when installed in conjunction with other recommended qualifying measure, typically insulation.**

2018 - 2019 Tier 1 Incentives for HVAC

Energy Upgrade & SLC Specifications to receive incentive	<i>Incentives apply to residences utilizing ELECTRICITY as the primary heat source.</i>	<i>Incentives apply to residences utilizing ALTERNATIVE FUELS (oil/propane/biomass) as primary heat source & No utility incentive available.</i>
Ductless Heat Pump (replaces baseboard heating, HSPF 9/SEER 16, variable speed; incentives apply to a max. of a single outside unit per residence & does not include cost of electrical upgrades.)	\$750	\$1,750
Ductless Heat Pump (replaces Electric FAF heating, HSPF 9/SEER 16, variable speed; incentives apply to a max. of a single outside unit per residence & does not include cost of electrical upgrades.)	\$750	\$1,750
Air to Air Heat Pump (replaces 10+ year old heat pump or Forced Air Furnace, HSPF 9.5/SEER 16 variable speed, in accordance with applicable utility rebate eligibility requirement) (Incentives apply to a max. of a single unit per residence & does not include cost of electrical upgrades.)	\$1,000	\$2,500
Duct Sealing and Insulation (as per PTCS specs > 50% ductwork outside envelope) (max two rebates per residence, must provide PTCS certification upon completion)	\$800	\$1,000
<i>Incentives apply to residences utilizing natural gas, electricity & alternative fuels as the primary heat source.</i>		
New Hi Efficiency Gas Furnace (new @ 90%+)	\$600 (Gas Replacement ONLY)	
Heat Pump Water Heater (replaces electric water heater; 50-80 gallons)	\$250 (max one rebate per residence; Do-It-Yourself for homeowner)	
Smart Thermostat (w/ occupancy sensor, outdoor temp and Wi-Fi capability)	\$100 (max two rebates per residence; Do-It-Yourself for homeowner)	

2018 - 2019 Tier 2 Incentives for HVAC

Energy Upgrade	Incentives for Home Owners	Incentives for Landlords
Ductless Heat Pump (replaces baseboard heating, HSPF 9/SEER 16, variable speed; incentives applies to a max. of a single unit per residence & does not include cost of electrical upgrades.)	Covered at 50% of Total Job Cost Max incentive \$4,000 per residence	Covered at 40% of Total Job Cost Max incentive \$4,000 per residence
Ductless Heat Pump (replaces Electric FAF heating, HSPF 9/SEER 16, variable speed; incentives applies to a max. of a single unit per residence & does not include cost of electrical upgrades.)	Covered at 50% of Total Job Cost Max incentive \$4,000 per residence	Covered at 40% of Total Job Cost Max incentive \$4,000 per residence
Air to Air Heat Pump (replaces 10+ year old heat pump or Forced Air Furnace, HSPF 9.5/SEER 16 variable speed, in accordance with applicable utility rebate eligibility requirement) (Incentives apply to a max. of a single unit per residence & does not include cost of electrical upgrades.)	Covered at 50% of Total Job Cost Max incentive \$5,000 per residence	Covered at 40% of Total Job Cost Max incentive \$4,500 per residence
Duct Sealing and Insulation (as per PTCS specs > 50% ductwork outside envelope) (max two rebates per residence, must provide PTCS certification upon completion)	Covered at 50% of Total Job Cost	Covered at 40% of Total Job Cost
New Hi Efficiency Gas Furnace (new @ 90% +)	\$1,000 (Gas Replacement ONLY)	\$750 (Gas Replacement ONLY)
Heat Pump Water Heater (replaces electric water heater; 50-80 gallons)	\$250 (max one rebate per residence; Do-It-Yourself for homeowner)	
Smart Thermostat (w/ occupancy sensor, outdoor temp and Wi-Fi capability)	\$100 (max two rebates per residence; Do-It-Yourself for homeowner)	

UTILITY



PRESENTATIONS

These guides are given to each of our customers at the Home Energy Audit.

A digital copy can always be found online on our website:

www.slcww.org

under the
RESOURCES Tab
& CEEP RESOURCES

Community

Energy

Efficiency

Program

2018 – 2019 Guide



SustainableLivingCenter

**New Business: 2018-2019
CEEP Guides**

Sustainable Living Center teams up with the Sweet Onion Festival! Our goal is to gain excellent exposure for our Approved Contractors and partners. With TREK (Franklin PUD's Traveling Renewable Energy Kiosk), kids' activities and your participation, Your Green Life is something for everyone! Join us at this event to showcase your "green" and "sustainable" products//services to help local community members practice living sustainably in various aspects of their lives!



New Business: Your Green Life 2018



SustainableLivingCenter

Mailing Address

500 Tausick Way
Walla Walla, WA 99362

Physical Address:

640 Water Center Drive
Walla Walla, WA 99362
Walla Walla Community College
Water & Environmental Center
Building R; Rooms 2012 & 2013

Office Phone Number:

509-5245218

Office Fax Number:

509-524-5209

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admin@slcww.org

Website Address:

www.slcww.org

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Certified Energy Assessor: Maurilio Lopez

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Email: ceep@slcww.org

Bookkeeper: Re Reynolds

Office Phone: 509.524.5218 - *Ext. 4346*

Cell Phone: 509.301.0161

Email: resbook@msn.com



Contact Info.

*Thanks for your time.
Have a great rest
of the day!*

Meeting Adjourned