



2015-2017

Community Energy Efficiency Program

Spotlights

Southeastern, WA



Cover photo by: Bill Rodgers

2015 - 2016 CEEP Community Impact

(October 1, 2015 to October 31, 2016)

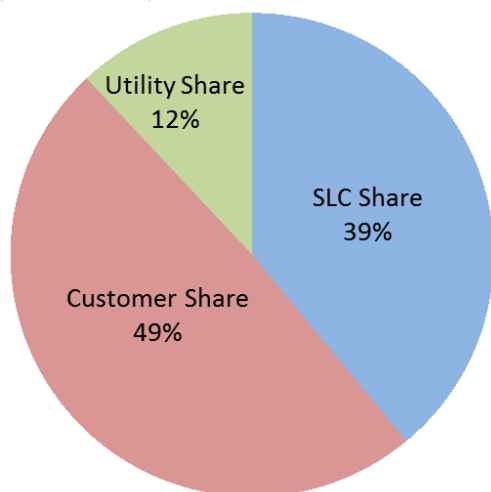
The Community Energy Efficiency Program (CEEP) is a weatherization program administered by the Sustainable Living Center (SLC) of Walla Walla. CEEP offers low cost energy audits to identify recommended weatherization upgrades to homes and small businesses in Walla Walla, Franklin and Columbia Counties. Weatherization Upgrades may also qualify for funding assistance. CEEP is funded by the Washington State Legislature and is administered state-wide by the Washington State University Energy Program. Matching funds are provided by CEEP customers, and local CEEP partners, including Sustainable Living Center and through local utility companies' rebates. SLC's CEEP is currently in Phase 4, and has resulted in tens of thousands of dollars in annual energy savings since 2009. General incentives* (GI) are available to all CEEP customers. Enhanced incentives** (EI) are a higher level of incentive funding for applicants who are at or below 250% of the Federal Poverty Guidelines, based on household size and adjusted gross income.

Energy Upgrades Installed

- **Attic Insulation & Air Sealing** - 83 Installations (126,738 Sq. Ft. installed)
- **Wall Insulation & Air Sealing** - 33 Installations (36,353 Sq. Ft. installed)
- **Floor Insulation & Air Sealing** - 39 Installations (35,753 Sq. Ft. installed)
- **Basement Insulation & Air Sealing** - 8 Installations (1,056 Sq. Ft. installed)
- **Duct Sealing & Insulating** - 28 Installations
- **Windows** - 52 Installations (520 windows installed)
- **Ductless Heat Pumps** - 41 Installations
- **Ducted Heat Pumps** - 33 Installations
- **Gas Furnace** - 3 Installations
- **Hot Water Heat Pumps** - 2 Installations
- **Smart Thermostats** - 5 Installations

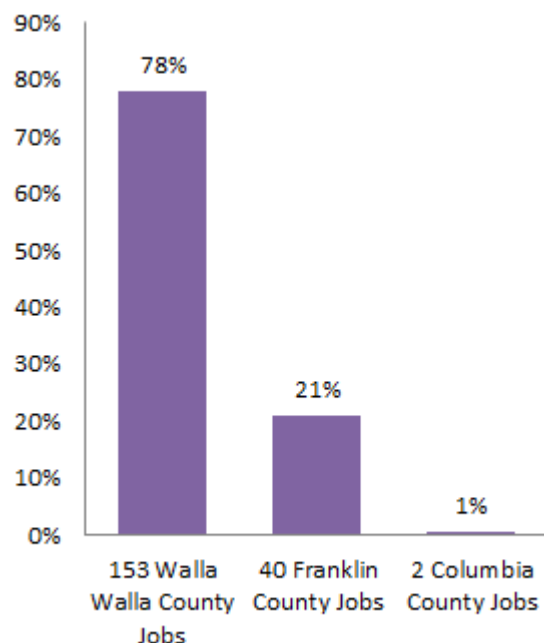
Total of 327 energy upgrades installed.

Total Cost of Energy Efficiency Upgrades Completed through CEEP: \$1,186,943.00



SLC CEEP Share - \$465,948.00
Customer Share - \$576,625.00
Utility Share - \$144,370.00

County Participation



William Cantrel

Walla Walla, WA



PHASE 4 CEEP SPOTLIGHT – NO. 1

About the Customer:

- Homeowner
- Senior Veteran
- Enhanced Incentives**

About the Property:

Building Type: Manufactured Home

Year Built: 1971

Sq. Ft.: 1,430

Primary Heating Fuel: Electricity

Challenges:

- Leaky duct system
- Inadequate floor insulation
- Inefficient windows

About the Upgrades:

Installed Upgrades:

- Ducts sealed & insulated
- Windows replaced

Contractor: Smith Insulation

CEEP Share: \$3,985.00

Customer Share: \$4,914.00

Utility Share: \$656.00

Total Job Cost: \$9,555.00

Estimated Annual Savings

\$224.00

Estimated CO2 Avoided

0.8 Tons/yr.

William Cantrel is a recently retired senior who moved to Walla Walla to be closer to family. After spending decades in various parts of the country from hot and sunny Florida, to cold and snowy Alaska, he was happy to settle into his new Walla Walla home.

Energy Efficiency Upgrades

William learned about the SLC's Community Energy Efficiency Program through his sister. His home energy audit revealed that he had sufficient attic & wall insulation for a mobile home; however, he would benefit from CEEP insulating and sealing his duct work, increasing the floor insulation and replacing his single pane aluminum frame windows with dual pane vinyl windows.

William decided to seal and insulate his duct system and replace his windows through SLC CEEP. Without CEEP, William would not have been able to take these energy saving measures. He stated, "There's no way that I would have been able to afford it because I am on a fixed income."

The Importance of CEEP

When asked about the impact that CEEP has had on his home, William exclaimed, "You cannot believe the difference! Last winter I had \$400 [per month] electrical bills, now the bills are just \$55 [per month]. I haven't had to run the A/C system all the time this summer, only for a few hours when it gets really hot. It is amazing!"

With regard to CEEP receiving future funding from Washington State, William declared that he is definitely in favor of continued funding for the program. He said, "It is a really great service that you [the SLC] provide. If your services didn't exist, I would not have been able to get the upgrades."

When William was asked about how CEEP could be improved, he said, "It seemed to work really smooth for me the way it is." CEEP's enhanced incentives were a huge factor in William enjoying and feeling comfortable in his retirement home!



PHASE 4 CEEP SPOTLIGHT – NO. 2

The Valdez family likes to spend time at home and especially enjoys playing in their backyard! Mrs. Valdez is a stay-at-home mom who provides full-time care for their two autistic sons. Mr. Valdez works full-time to provide for the family.

Energy Efficiency Upgrades

The Valdez family learned about the SLC's Community Energy Efficiency Program through Delta Heating, an SLC approved CEEP contractor. The energy audit revealed that the Valdez home had insufficient attic insulation and would also benefit from a high efficiency ductless heat pump to replace the electric wall heaters currently used to heat the home.

The Valdez family decided to make the heat pump their priority. If not for CEEP, the Valdez family would still be without an efficient HVAC system in the home. Mrs. Valdez stated, "We would not have been able to complete the energy upgrades without the help of CEEP because we could not afford it."

The Importance of CEEP

When asked about the impact that the new ductless heat pump has had on their home, Mrs. Valdez replied, "We now have a source of cooling for the hot summers and a source of heat for the cold winters. Before the upgrade we did not have cooling or heating for our home."

With regard to CEEP receiving future funding, Mrs. Valdez said, "I would really recommend CEEP to receive future funding from Washington State. It's a great program for families in need. My family and I really appreciate it."

When asked if there were any changes they would make to improve the program, Mrs. Valdez had no improvements to suggest. For the Valdez's, who didn't quite qualify for low income assistance through Benton Franklin Community Action Committee's weatherization program, CEEP enhanced incentives helped provide the perfect solution to ensure that they could stay comfortable at home during any season!

The Valdez Family

PASCO, WA

About the Customer:

- Homeowner
- Single Income Family
- Enhanced Incentives**

About the Property:

Building Type: Single Family Home

Year Built: 1940

Sq. Ft.: 1,616

Primary Heating Fuel: Electricity

Challenges:

- Inadequate attic insulation
- Inefficient heating system

About the Upgrades:

Installed Upgrades:

- Ductless heat pump installed

Contractor: Delta Heating

CEEP Share: \$3,448.00

Customer Share: \$2,648.00

Utility Share: \$800.00

Total Job Cost: \$6,896.00

Estimated Annual Savings
\$473.00

Estimated CO2 Avoided
1.6 Tons/yr.

The Morales Family

WALLA WALLA, WA

About the Customer:

- Homeowner
- Single Income Family
- Enhanced Incentives**

About the Property:

Building Type: Single Family Home

Year Built: 1928

Sq. Ft.: 816

Primary Heating Fuel: Electricity

Challenges:

- Inefficient heating system
- Inefficient windows

About the Upgrades:

Installed Upgrades:

- Ductless heat pump installed
- Windows replaced

Contractor: Total Comfort Solutions & Smith Insulation

CEEP Share: \$4,693.00

Customer Share: \$3,671.00

Utility Share: \$1,021.00

Total Job Cost: \$9,385.00

Estimated Annual Savings
\$479.00

Estimated CO2 Avoided
1.3 Tons/yr.



PHASE 4 CEEP SPOTLIGHT – NO. 3

The Morales family enjoys taking a yearly road trip together out to the coast or to visit family in other states. For the rest of the year they enjoy having family fun nights in their home. This year they were excited to finally be able to afford some necessary energy efficiency upgrades to their home, to make it more comfortable and enjoyable.

Energy Efficiency Upgrades

The Morales family learned about the SLC's Community Energy Efficiency Program through one of their in-laws. The energy audit revealed that the Morales' home had sufficient attic, wall and floor insulation but would benefit from a high efficiency ductless heat pump to replace the electric baseboard heaters. It was also recommended to replace their old windows with dual pane vinyl windows.

The Morales family decided to complete both recommended upgrades through CEEP. Mrs. Morales stated "We would not have been able to afford the upgrades for a few more years if we did not participate in CEEP."

The Importance of CEEP

When asked about the impact that the new ductless heat pump and new windows has had on their home, Mrs. Morales replied, "We have noticed a change in utility bills, a lot of savings there...we are very satisfied with how it [the ductless heat pump] heats and cools. The new windows are great...!"

With regard to CEEP receiving future funding, Mrs. Morales said CEEP should be funded again. She stated, "Yes, because this program helps a lot. Like I said, my family would not have been able to afford these energy upgrades at the time we had them installed without the help of the enhanced assistance from CEEP"

When asked if there were any changes they would make to improve the program, Mrs. Morales had no improvement to suggest. She said, "I think the program is great, and it was really good to be a part of it. I liked the fact that we had options in choosing from various contractors on your approved list."



PHASE 4 CEEP SPOTLIGHT – NO. 4

The Coopers' home was built by Mr. Cooper's grandfather in 1973. Grandpa Cooper went on to live there for almost forty years! The Coopers now live in the home with their toddler son. Their main goal was to improve the home's comfort.

Energy Efficiency Upgrades

The Coopers learned about the SLC's Community Energy Efficiency Program through their utility provider, Franklin PUD. The home energy audit revealed the following recommendations to improve their home's comfort and energy efficiency: insulate the attic and floors, install a high efficiency HVAC system, and insulate and seal the duct work.

The Coopers decided to complete all of the recommended upgrades. They would not have been able to move forward with all the energy upgrades without assistance through CEEP - Mr. Cooper stated, "I think we would have gone ahead eventually, but it would have been a much heavier financial burden."

The Importance of CEEP

The energy upgrades have made a notable impact on the comfort of their home. Mr. Cooper said, "The initial impact we have experienced was a less expensive cooling bill. We look forward to even greater savings this winter."

The Cooper family recommends that CEEP receive future funding through Washington State. Mrs. Cooper conceded, "We would have waited until the HVAC system had broken down because we struggled as a young couple to make upgrades on the house. It was nice to be able to get some upgrades completed, which we had avoided for a few years."

When asked if they would make any changes to the program, the Coopers said, "No, we think there was a great list of contractors, and we appreciated the help of the assessor that did the audit. He was really caring and he helped us understand what was needed in our home."

The Cooper Family

PASCO, WA

About the Customer:

- Homeowner
- Enhanced Incentives**

About the Property:

Building Type: Single Family Home

Year Built: 1973

Sq. Ft.: 1,450

Primary Heating Fuel: Electricity

Challenges:

- Leaky duct system
- Inadequate attic & floor insulation
- Inefficient heating system

About the Upgrades:

Installed Upgrades:

- Attic insulated to R-49
- Floor insulated to R-30
- Ducts sealed & insulated
- Ducted heat pump installed

Contractors: Smith Insulation & Delta Heating & Cooling

CEEP Share: \$6,053.00

Customer Share: \$4,211.00

Utility Share: \$1,830.00

Total Job Cost: \$12,094.00

Estimated Annual Savings

\$870.00

Estimated CO2 Avoided

2.6 Tons/yr.

Tyson Fellman

PASCO, WA

About the Customer:

- Landlord
- Small Business Owner
- Enhanced Incentives**

About the Property:

Building Type: Multifamily Home, 4 units

Year Built: 1953

Sq. Ft.: 3,360

Primary Heating Fuel: Electricity

Challenges:

- Inadequate attic insulation
- Inefficient windows

About the Upgrades:

Installed Upgrades:

- Attic insulated to R-49
- Windows replaced

Contractor: Smith Insulation

CEEP Share: \$3,875.00

Customer Share: \$6,525.00

Utility Share: \$1,794.00

Total Job Cost: \$12,194.00

Estimated Annual Savings
\$895.00

Estimated CO2 Avoided
2.85 Tons/yr.



PHASE 4 CEEP SPOTLIGHT – NO. 5

Mr. Fellman (pictured above in the orange shirt) was born and raised in the Tri-City area. He currently owns five rental properties in Franklin County. He and his wife also operate a child care center in Pasco.

Energy Efficiency Upgrades

Mr. Fellman learned about the SLC's Community Energy Efficiency Program in 2013 through SLC's approved contractor, Smith Insulation. At that time, he worked with SLC CEEP to insulate another one of his low-income multi-family properties. For the current property, the measures recommended by SLC's energy assessor were to insulate the attic to R-49 and replace the windows.

Mr. Fellman decided to undertake both energy upgrades. He said he would not have done so without help from CEEP. He stated, "The cost savings to me as the property owner would not have made the investment worthwhile."

The Importance of CEEP

The impact that CEEP has had on Mr. Fellman's rental property is noteworthy. He said, "As the owner of multi-family housing, it [CEEP energy upgrades] made the apartments more affordable for my tenants and has improved the value of the property."

Mr. Fellman recommends that CEEP receive future funding through Washington State. He stated, "Energy conservation is the best way to meet our energy needs in the future, and your program [CEEP] helps us to save energy and money."

When asked if he would change anything about CEEP, Fellman suggested that CEEP "increase the percentage that is incentivized to rental property owners since they are not the only ones benefitting from the investment." The energy saving investments that Mr. Fellman has made in his rental property will help his tenants (pictured above) save energy and money!



PHASE 4 CEEP SPOTLIGHT – NO. 6

As a working single parent with two elementary school boys, Jessica certainly has her hands full! When Jessica learned that her landlord had made the decision to make upgrades to the property, she was happy to know that her home of six years would be more comfortable and energy efficient!

Energy Efficiency Upgrades

Mr. Weaver, Jessica's landlord, learned about the SLC's Community Energy Efficiency Program through Smith Insulation, a SLC CEEP approved contractor. The home energy audit revealed that the duplex would benefit from adding insulation in the attic, insulating the floors, installing a high efficiency ductless heat pump, and installing energy efficient windows.

Mr. Weaver opted to move forward with all of the recommended upgrades for the duplex. He said he would not have been able to take on all of these energy saving measures without CEEP assistance because it was just too expensive.

The Importance of CEEP

When asked about the impact that CEEP has had on her home, Jessica replied, "It's nice having a good air conditioner that uses less power. I am looking forward to better heating this winter and lower power bills. My winter bills used to be \$300 per month!"

With regard to CEEP receiving future funding from Washington State, Jessica felt that that CEEP definitely should receive future funding. She said "It really helps in the long run with bills."

When Mr. Weaver was asked about how the program might be improved, he offered, "Maybe have recommendations from others that have used it. We had no idea of the benefits they had for us. More advertising would be good as well." The energy upgrades made to Jessica's home through CEEP allow Jessica and her family to save money, energy, and better enjoy their home!

Jessica Furgeson

WALLA WALLA, WA

About the Customer:

- Renter
- Single Income Family
- Enhanced Incentives**

About the Property:

Building Type: Duplex

Year Built: 1977

Sq. Ft.: 1,872

Primary Heating Fuel: Electricity

Challenges:

- Inadequate attic & floor insulation
- Inefficient heating system
- Inefficient windows

About the Upgrades:

Installed Upgrades:

- Attic insulated to R-49
- Floor insulated to R-30
- Ductless heat pumps installed
- Windows replaced

Contractors: Smith Insulation & Pancho's Heating & Cooling

CEEP Share: \$9,786.00

Customer Share: \$9,097.00

Utility Share: \$3,287.00

Total Job Cost: \$22,170.00

Estimated Annual Savings

\$1,043.00

Estimated CO2 Avoided

3.37 Tons/yr.

The Worden Family

WALLA WALLA, WA

About the Customer:

- Homeowner
- General Incentives*

About the Property:

Building Type: Single Family Home

Year Built: 1920

Sq. Ft.: 1,628

Primary Heating Fuel: Oil

Challenges:

- Inadequate attic, walls & floor insulation
- Inefficient heating system
- Inefficient windows

About the Upgrades:

Installed Upgrades:

- Attic insulated to R-49
- Walls insulated to R-13
- Floor insulated to R-30

Contractor: Smith Insulation

CEEP Share: \$1,010.00

Customer Share: \$2,947.00

Utility Share: \$959.00

Total Job Cost: \$4,916.00

Estimated Annual Savings

\$1,089.00

Estimated CO2 Avoided

4.69 Tons/yr.



PHASE 4 CEEP SPOTLIGHT – NO. 7

The Worden's are a family of five. Chris and Jodi both grew up in Walla Walla and now raise their three children here. The family loves to go snow skiing together. The Wordens sought help for their home because it was difficult for them to keep it cool during the summer months.

Energy Efficiency Upgrades

Mr. Worden learned about the SLC's Community Energy Efficiency Program through an SLC CEEP approved contractor, Smith Insulation. The home energy audit revealed the following measures that would make their home more energy efficient and comfortable: insulating the attic, walls and floors, updating the oil furnace to a high efficiency gas or electric system, and replacing the existing windows with energy efficient ones.

The Wordens decided to complete the insulation upgrades with the help of incentives through CEEP. Mr. Worden stated "Financially it would have been way out of my reach to be able to afford all the upgrades without assistance at this point."

The Importance of CEEP

By completing the recommended insulation work with general incentives through CEEP, Mr. Worden stated, "With upgraded insulation and windows our home is much easier to keep cool in these hot summer months."

Mr. Worden recommends that CEEP receive future funding from Washington State saying, "Not everyone can afford the cost of energy efficiency but everyone benefits from energy efficiency. The less energy my family uses, the more energy is available to others or less energy is needed from the grid as a whole. Mother Nature also benefits."

When asked about how CEEP could be improved, Mr. Worden replied, it would be helpful for CEEP to have "More available contractors or specific guidelines so any contractor could install the products."



PHASE 4 CEEP SPOTLIGHT – NO. 8

CenterPointe Church focuses on serving others. Over the past five years the church offered a weekly service called, Celebrating Recovery. It reaches out to people of all faiths, with any type of addiction or crisis in their lives, and works to help them overcome their obstacles.

Energy Efficiency Upgrades

The church learned of the SLC's Community Energy Efficiency Program through their utility provider, Cascade Natural Gas. During the building's energy audit, SLC's auditor recommended that the heating and air conditioning ducts be sealed and insulated. He also recommended that the attic and floors be air sealed and insulated. The church, with CEEP assistance, went forward with the attic and ducting upgrades. Del, the head of facilities at the church stated, "Although the church is considered a commercial property, it is funded only by donations. As a fairly small church, the donations are also small, and big projects like energy efficiency upgrades take long term planning!"

The Importance of CEEP

The impact that CEEP has had on the church is quite substantial. Del reported that the average utility cost is down by forty percent! Del shared that the church could not have completed the energy upgrades without CEEP. He said, "The incentives played a major part in the decision to complete all the work at one time."

When asked about whether CEEP should continue to receive funding through Washington State, Del responded with an enthusiastic yes! He stated, "Absolutely! Clearly the goal is to conserve energy and reduce energy costs in older structures, Through this incentive that goal can be accomplished."

When asked how the program could be improved, Del replied that he didn't think the program needed to be changed. He shared that the CEEP process was "pretty straight forward and proceeded well."

Center- Pointe Church

WALLA WALLA, WA

About the Customer:

- House of Worship
- Commercial Incentives

About the Property:

Building Type: Commercial Building

Year Built: 1950

Sq. Ft.: 4,912

Primary Heating Fuel: Natural Gas

Challenges:

- Leaky duct system
- Inadequate attic & floor insulation
- Inefficient heating system

About the Upgrades:

Installed Upgrades:

- Attic insulated to R-49
- Ducts sealed & insulated

Contractor: Smith Insulation

CEEP Share: \$5,869.00

Customer Share: \$6,598.00

Utility Share: \$3,253.00

Total Job Cost: \$15,720.00

Estimated Annual Savings
\$3,488.00

Estimated CO2 Avoided
12.99 Tons/yr.

Clayton Hamby

COLLEGE PLACE, WA

About the Customer:

- Landlord
- Enhanced Incentives**

About the Property:

Building Type: Multifamily Home, 13 Units

Year Built: 1976

Sq. Ft.: 11,778

Primary Heating Fuel: Electricity

Challenges:

- Inadequate attic insulation
- Inefficient heating systems
- Inefficient windows

About the Upgrades:

Installed Upgrades:

- Attics insulated to R-49
- Ductless heat pumps installed

Contractor: Smith Insulation

CEEP Share: \$29,658.00

Customer Share: \$32,531.00

Utility Share: \$17,063.00

Total Job Cost: \$79,252.00

Estimated Annual Savings
\$5,196.00

Estimated CO2 Avoided
16.78 Tons/yr.



PHASE 4 CEEP SPOTLIGHT – NO. 9

In 2011, Clayton and the Hamby family purchased multifamily properties, in College Place. Since that time, they have been working to upgrade the properties and provide much needed affordable housing for lower income residents in the community. The Hamby's final goal is to have a total of sixty-eight energy efficient rental units.

Energy Efficient Upgrades

Clayton learned of the SLC's Community Energy Efficiency Program, through his utility provider, Pacific Power. Clayton and his parents, with whom he operates the rental business, decided that roofing, siding, attic insulation and installation of ductless heat pumps would be the best investment for their thirteen unit property.

The energy audit recommended that the attics be insulated to R-49, and that high performance heat pumps and energy efficient windows be installed. Mr. Hamby said "The upgrades would have been delayed another year or so without the help received through CEEP."

The Importance of CEEP

The impact that CEEP has had on the Hamby's rental properties is substantial. Clayton reported, "The upgrades have helped our tenants by providing a more efficient air conditioning system. The added insulation helps maintain an ideal temperature for the tenants. These additions have made our apartment complexes much more marketable to the community and keeps our units almost always rented."

Clayton recommended that SLC CEEP receive future funding from Washington State. He explained, "It is a helpful resource to use to improve housing options for the residents without having the entire burden fall onto the owner's shoulders."

Mr. Hamby didn't have any changes to suggest when asked if he would change anything about CEEP. With more energy efficient housing options in College Place, more residents will benefit from the added comfort and monetary savings in the Hamby's rental apartments!

FAST FACTS

\$62,802.00

CEEP Share paid to Panchos via 13 jobs.
13 % of \$465,948.00

\$130,061.00

Local economic impact by Panchos jobs.
11 % of \$1,186,944.00

CEEP Share Provided to Customers:

SLC CEEP GI* Share: \$18,615.00

SLC CEEP EI** Share: \$44,187.00

Customer Share: \$53,759.00

Utility Share: \$13,500.00

Total Economic Impact: \$130,061.00

Energy Upgrades Installed:

Ductless Heat Pumps: 4 systems
installed

Ducted Heat Pumps: 10 systems
installed

COUNTIES & SECTORS SERVED

Walla Walla County - 4 jobs completed

Franklin County - 9 jobs completed

Residential Sector - 13 jobs completed

Commercial Sector - 0 jobs completed

Total of 13 jobs completed



Panchos Heating & Cooling, LLC.

HVAC Contractor

Panchos Heating & Cooling, LLC. is a first time Approved Contractor for the SLC Community Energy Efficiency Program. Panchos has been providing HVAC services to the Eastern Washington and Oregon region since 2010. When asked how SLC CEEP has impacted the business, Belinda Ibarra, Administrator for Panchos stated, "It has given us more jobs with higher efficiency equipment than we sell on an average job." With the additional jobs created by SLC CEEP, Panchos was able to hire two additional employees to keep up with the work.

In response to whether or not Panchos would recommend CEEP to receive continued funding, Belinda answered, "I would definitely recommend more funding, the program has helped many people get upgrades that will help them save money on their utility costs, and many of them wouldn't have been able to afford it without the help from CEEP."

If Panchos were to speak with individuals who could influence continued funding for CEEP, they would tell them, "We have put in new heating and cooling systems for people who wouldn't have had the money to put them in without help. One of the families we did a job for said their electric bill dropped \$70 in one month. They save money and energy and we have more work for our employees. It is a win, win, win, situation."

From the perspective of an Approved Contractor, one thing that Panchos would change about SLC CEEP would be to have additional capacity for assessments during busy times. This would ensure that customers move quickly through the CEEP process.

Panchos has enjoyed being a part of CEEP and is thankful for the opportunity to be able to provide quality services to homeowners in Walla Walla, Franklin & Columbia Counties in partnership with SLC. Pictured above from left to right are Panchos owners, Francisco Junior, Belinda, Francisco Senior, and Miguel Ibarra.



Smith Insulation, Inc.

Insulation & Windows Contractor

Smith Insulation, Inc. has been an Approved Contractor for the SLC's Community Energy Efficiency Program since 2009. A close knit and hardworking team, Smith Insulation has been providing quality weatherization services to Eastern Washington communities since 1946.

When asked how SLC CEEP has impacted his business, Jim McEwen, owner (pictured in the green shirt) stated, "The incentives through CEEP have helped tremendously by allowing the customer to see that the upgrades will help reduce their energy consumption which will result in lowering their bills each month. All the customers have been impressed with the results and have been vocal in expressing so."

In response to whether or not they would recommend CEEP to receive continued funding from the Washington State Legislature, Jim answered, "The CEEP program not only needs continued funding, it needs more funding."

It has been proven through past Bonneville Power Administration [and Pacific Power] programs and the current CEEP programs that weatherization is cost effective. For every dollar that is spent in these programs, the return is at least three dollars to the economy; now that is a great investment!"

If Jim were to speak with individuals who could influence continued funding for CEEP, he would tell them, "This program is cost effective and impacts the towns and cities that participate and is something that has a lasting positive effect on the environment." Smith Insulation has been a leader in referring customers to SLC CEEP because they believe in the positive impact that CEEP provides to hundreds of homeowners and small business owners that are served in Walla Walla, Franklin & Columbia Counties. Pictured above with Jim are a few of his employees. Named from left to right is Justin Kerby, Tamra Henderson, and Joe De Leon.

FAST FACTS

\$184,128.00

CEEP Share paid to Smith Insulation via 99 jobs. 40 % of \$465,948.00

\$506,991.00

Local economic impact by Smith Insulation jobs. 43 % of \$1,186,944.00

CEEP Share Provided to Customers:

SLC CEEP GI* Share: \$76,479.00

SLC CEEP EI** Share: \$107,649.00

Customer Share: \$253,840.00

Utility Share: \$69,023.00

Total Economic Impact: \$509,991.00

Energy Upgrades Installed:

Attic, Wall, Floor & Basement

Insulation: 146 installations with 182,365 Sq. Ft. installed

Duct Sealing & Insulating: 24 upgrades

Windows: 37 installations with 406 windows installed

COUNTIES & SECTORS SERVED

Walla Walla County - 85 jobs completed

Franklin County - 13 jobs completed

Columbia County - 1 job completed

Residential Sector - 96 jobs completed

Commercial Sector - 3 jobs completed

Total of 87 jobs completed

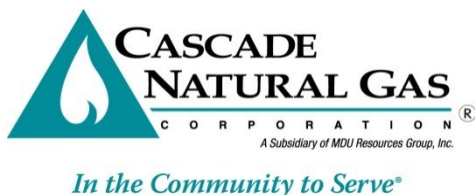
A Very Special Thanks

to Our Funders, Supporters & Partners



Energy Program

WASHINGTON STATE UNIVERSITY



SLC Phase 4 CEEP 2015-2017 Approved Contractors

American Air Heating & Cooling, LLC

Jacobs & Rhodes, Inc.

Blaze 2 Blizzard Heating & Cooling

M Campbell & Company, Inc.

Chapman Heating & Air Conditioning, Inc.

Panchos Heating & Cooling, LLC

Delta Heating & Cooling, Inc.

Silk Road Environmental, LLC

Floor 2 Ceiling Contracting, LLC

Smith Insulation, Inc.

Grassi Refrigeration Services, Inc.

Total Comfort Solutions, LLC

Intermountain West Insulation, Inc.

Windows Walla Walla

Young's Heating & Cooling, LLC



Sustainable Living Center

Mailing Address: 500 Tausick Way • **Physical Address** 640 Water Center Drive Walla Walla, WA 99362

Phone: 509-524-5218 • **Fax:** 509-524-5209 • **E-mail:** info@sustainablelivingcenter.com • **Website:** www.sustainablelivingcenter.com